



Abercrombie & Kent
DESTINATION MANAGEMENT

SALES DIRECTOR (Switzerland, Austria, Italy)

Abercrombie & Kent is an award-winning travel company which has been delivering inspiring travel experiences for over 50 years. We run the world's largest network of luxury destination management companies with over 55 offices in more than 30 countries, working with clients like tour operators, travel agents, incentive houses and cruise lines.

To support our sales team in Switzerland, we are currently searching for a Sales Director. The successful applicant will be tasked with growing revenue from our clients in the premium and luxury segments. The role also includes sales for sister company Sanctuary Retreats, operator of luxury lodges, camps and river cruise boats.

THE SUCCESSFUL APPLICANT WILL

- Be self-motivated, passionate about the job, and determined to succeed.
- Have a successful sales record in the Swiss travel market, preferably with experience of DMCs.
- Be able to travel regularly across the assigned markets.
- Be fluent in German and English (spoken/written); French/Italian language welcomed.
- Have exceptional interpersonal skills with fantastic customer service levels.

Location: Switzerland; home-office possible



FOR MORE INFORMATION AND TO APPLY, PLEASE VISIT:

www.akdmc.com/careers